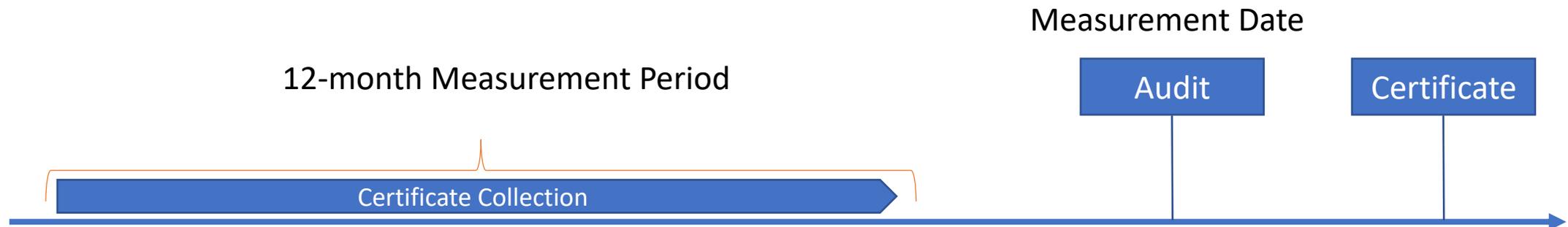
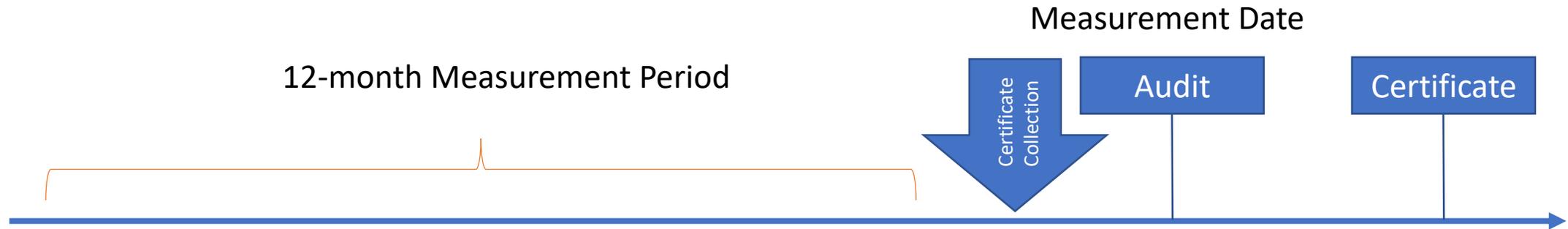




# Certificate Management Options



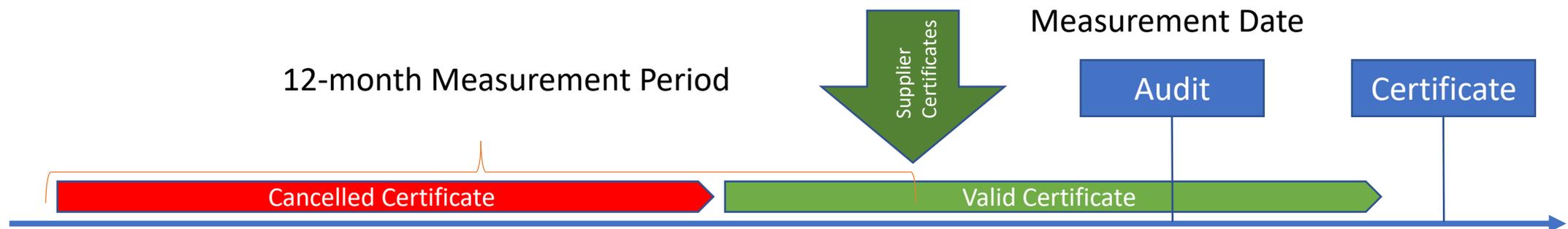
- Skills Development
- Enterprise and Supplier Development
- Socio-economic Development

- Ownership
- Management Control

# Supplier Improvement Plans

- Why

- Because you are blind to the eventual claim!
- Because you need to know what your ESD (PP) score will be!
- In BEESmart you can load Forecasted BEE credentials (i.e. Forecast Scorecard)
- You could use the Forecasted Scorecard for all other elements...



- Procurement Data Builds over the 12-month Measurement Period

# Fake Certificates

- Fake Certificates increasing
  - Scanned previous certificate but changed the date.
  - Scanned another certificate and changed the Name and registration number.
  - Unaccredited person issuing Certificates.
- Affidavits
  - Understating turnover
  - Incorrect claim of Black Owned Status
  - Abuse of application date
  - Splitting business to qualify as EME.

# Checking Supplier Certificates

- Go through all the details of your B-BBEE certificate very carefully:
  - Check that the certificate is based on the correct Code.
  - Take note of the point allocations, as it doesn't make sense to have 27 points if that element is only scored out of 25.
  - Check the edges of logos for discoloration or low resolution and inaccurate logo sizes, as these may be cut and pasted.
  - Look at the alignment, type size and spacing as these are often inconsistent.
  - Double check the contact details on the B-BBEE certificate, especially the company's reference number.
  - If you find any discrepancies, immediately check with the issuing verification agency.
- To protect yourself and your business, it's imperative to use a verification agency that is certified, competent and trustworthy. Your B-BBEE certificate must be legitimate so you can maintain your status, and to ensure you avoid the possibility of legal action.

# When is it your problem?

- When you qualify as a 'Knowing Person'
  - had actual knowledge of that matter; or
  - was in a position in which the person reasonably ought to have-
    - had actual knowledge;
    - investigated the matter to an extent that would have provided the person with actual knowledge; or
    - taken other measures which, if taken, would reasonably be expected to have provided the person with actual knowledge of the matter;



**Broad Based Black Economic Empowerment Verification Certificate**

Issued to  
**KODAV BULK LOGISTICS (PTY) LTD**

**Level 3 Contributor**

**Measured Entity**

Company Name KODAV BULK LOGISTICS (PTY) LTD  
Registration Number 1998/021256/07  
Vat Number 4290258484  
Address PRODUCTION PARK 83 HEIDELBERG ROAD CITY DEEP  
JOHANNESBURG GAUTENG, 2197

Trade As KODAV BULK LOGISTICS (PTY) LTD

**BEE Status**

| BBBEE Status Level          |  | BEE Procurement Recognition Levels |                 |
|-----------------------------|--|------------------------------------|-----------------|
| Element Points Obtained     | Element Points EE 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 14, 15, 16, 17, 18, 19, 20, 21, 22, 23, 24, 25, 26, 27, 28, 29, 30, 31, 32, 33, 34, 35, 36, 37, 38, 39, 40, 41, 42, 43, 44, 45, 46, 47, 48, 49, 50, 51, 52, 53, 54, 55, 56, 57, 58, 59, 60, 61, 62, 63, 64, 65, 66, 67, 68, 69, 70, 71, 72, 73, 74, 75, 76, 77, 78, 79, 80, 81, 82, 83, 84, 85, 86, 87, 88, 89, 90, 91, 92, 93, 94, 95, 96, 97, 98, 99, 100 | Level                              | Qualification % |
| Black Ownership             | 3  | 1                                  | 135%            |
| Value Adding Vendor         | Yes  | 2                                  | 125%            |
| BEE Procurement Recognition | 110  | 3                                  | 110%            |
| Issue Date                  | 10/07/2018   | 4                                  | 100%            |
| Expiry Date                 | 09/07/2020   | 5                                  | 80%             |
| Certificate Number          | ELC001-2GENBB  | 6                                  | 60%             |
| Version                     | Final  | 7                                  | 50%             |
| Applicable Scorecard        | Codes - Generic  | 8                                  | 10%             |
| Applicable BBBEE Codes      | Generic Codes Gazzated Feb 2007  | Non compliant                      | 0%              |

**EmpowerLogic (Pty) Ltd**  
Reg. No: 1995/000523/07  
BBBEE Verification Agency

  
Simon Du Toit  
Member - Verification Committee

**SANAS Accredited** 

**Enquiries**  
Tel: 086 111 4003  
Fax: 086 505 7284  
[verification@empowerlogic.co.za](mailto:verification@empowerlogic.co.za)  
[www.empowerlogic.co.za](http://www.empowerlogic.co.za)

**BVA018**

This certificate is the result of an independent and impartial verification of the BBBEE status of the measured entity measured against the Codes of Good Practice on Broad Based Black Economic Empowerment. The objective of our verification is to verify and accuracy of the BBBEE status represented by the measured entity. EmpowerLogic is not responsible for ensuring completeness of information provided to support the BBBEE status

# Certificate Collection Service

- BEE Chamber Certificate Collection team collect your supplier certificates.
- You provide the list of suppliers
  - Name
  - Contract person
  - Contact Number
- Certificate Collection team calls the supplier and requests their Certificate.
  - Limited to 3 calls
  - Add all Certificates to BEESmart
- Generate a report showing each Suppliers Certificate status.
- However, this is a Certificate Collection service and not a compliance service.
- The team **validates** that the Certificate Data is loaded into BEESmart correctly, but they do not check on each certificate with the Verification Agency.

# Impact on your business

- This is particularly relevant when vetting potential enterprise or supplier development beneficiaries, who only need an affidavit to prove BEE status as the points will be material.
- If a company uses a supplier or contributes to a beneficiary whose certificate is a fake, there is a risk that the company's own scorecard can be declared invalid or spend with that entity excluded from the final score.
- Companies are therefore well within their rights to request that suppliers or beneficiaries provide:
  - Confirmation of the validity of their certificate; and
  - supporting information in order to verify that the affidavit is reliable, as part of their procurement approval process. (Examples of these include share registers and certificates and independent confirmation of turnover.)
- If you suspect a certificate to be fake, or if you want to confirm its authenticity, email it to the issuing agency and ask them to confirm that it is as they issued.
- If an agency discovers any fraud committed in their name, they are obliged to report it to SAPS and the BBEE Commission for further investigation.